**133.9 BILLION RUBLES WERE SPENT ON THE PURCHASE OF NEW AND USED TRAILERS**

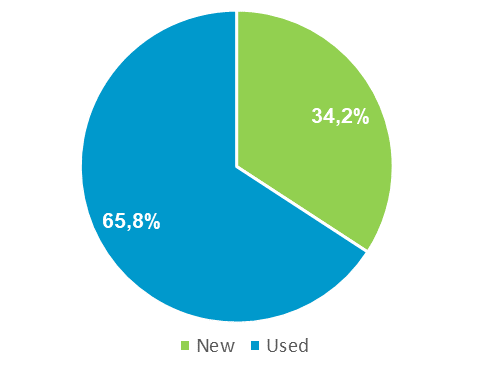
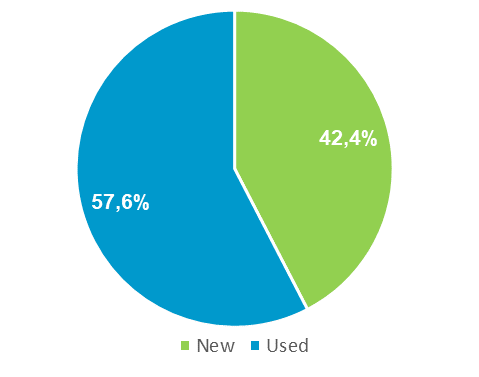
According to the Marketing Agency [NAPI (National Industrial Information Agency)](https://napinfo.ru/), 133.9 billion rubles were spent on the purchase of new and used trailers over eight months of 2022. The new trailers accounted for 42.4% of this amount, while their share in the sales structure "in quantitative terms" was slightly more than a third. TONAR is a leader in the new trailer market by financial indicators, SCHMITZ is a leader in the used trailer market.

**New and used trailer market revenue, January-August 2022**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Sales,  thousand units** | **Weighted average price, rubles** | **Market revenue,  million rubes** |
| New trailers | 22.4 | 2 536 595 | 56 731 |
| Used trailers | 43.0 | 1 793 547 | 77 185 |
| **Total** | 65.4 | **-** | 133 916 |

*Source: NAPI (National Industrial Information Agency)*

|  |  |
| --- | --- |
| **Trailer sales,  January-August 2022** | **Trailer market revenue,  January-August 2022** |

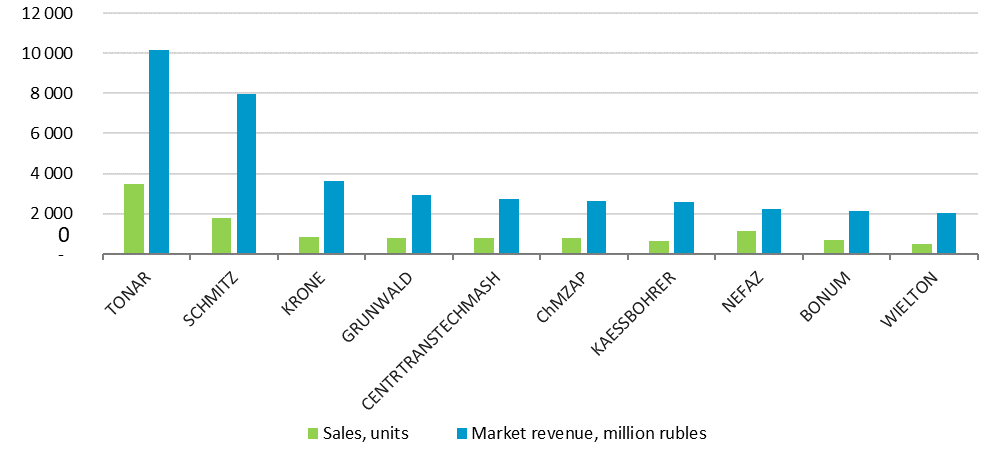
*Source: NAPI (National Industrial Information Agency)*

**New trailer market revenue, ТОР-10 brands, January-August 2022**

|  |  |  |  |
| --- | --- | --- | --- |
| **Brand** | **Sales,  thousand units** | **Weighted average price, rubles** | **Market revenue,  million rubes** |
| TONAR | 3 487 | 2 915 743 | 10 167 |
| SCHMITZ | 1 794 | 4 448 676 | 7 981 |
| KRONE | 847 | 4 274 041 | 3 620 |
| GRUNWALD | 772 | 3 820 652 | 2 950 |
| CENTRTRANSTECHMASH | 779 | 3 504 695 | 2 730 |
| ChMZAP | 784 | 3 376 432 | 2 647 |
| KAESSBOHRER | 665 | 3 929 274 | 2 613 |
| NEFAZ | 1 126 | 1 969 693 | 2 218 |
| BONUM | 676 | 3 137 963 | 2 121 |
| WIELTON | 504 | 4 093 108 | 2 063 |

*Source: NAPI (National Industrial Information Agency)*

**Sales and market revenue, 2022 (January-August)**

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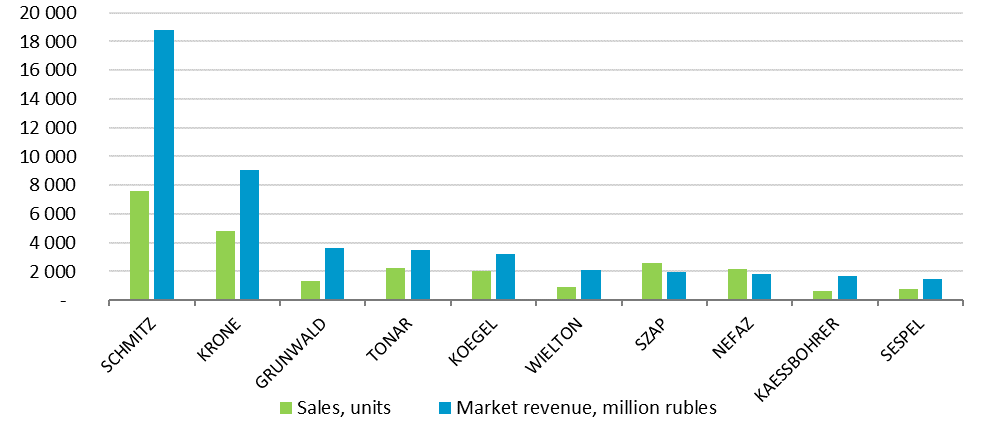
*Source: NAPI (National Industrial Information Agency)*

**Used trailer market revenue, ТОР-10 brands, January-August 2022**

|  |  |  |  |
| --- | --- | --- | --- |
| **Brand** | **Sales,  thousand units** | **Weighted average price, rubles** | **Market revenue,  million rubes** |
| SCHMITZ | 7 601 | 2 470 130 | 18 775 |
| KRONE | 4 789 | 1 891 763 | 9 060 |
| GRUNWALD | 1 297 | 2 819 884 | 3 657 |
| TONAR | 2 217 | 1 570 764 | 3 482 |
| KOEGEL | 2 013 | 1 578 855 | 3 178 |
| WIELTON | 882 | 2 336 686 | 2 061 |
| SZAP | 2 590 | 745 780 | 1 932 |
| NEFAZ | 2 130 | 866 146 | 1 845 |
| KAESSBOHRER | 606 | 2 716 952 | 1 646 |
| SESPEL | 803 | 1 848 071 | 1 484 |

*Source: NAPI (National Industrial Information Agency)*

**Sales and market revenue, 2022 (January-August)**

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*Source: NAPI (National Industrial Information Agency)*